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MaxiTRANS INDUSTRIES LIMITED
ANNUAL GENERAL MEETING – 19 OCTOBER 2007

CHAIRMAN'S ADDRESS

My address will focus briefly on the strategic direction and outlook of the Company. I will say however before moving on to strategy that while MaxiTRANS' financial performance in FY 07 was below that of the prior corresponding period, it was adversely affected by three critical factors:-

1. A severe drought
2. A subdued trailer market for the first half of FY 07 and a subdued trailer market for New Zealand for most of FY 07
3. The deferral of several large contracts into FY 08

STRATEGY

MaxiTRANS remains committed to its mission to be a growing and profitable manufacturer and supplier of high quality and innovative transport equipment, services and solutions that provide our customers with a competitive advantage.

While our 3 major acquisitions have under-performed they have been adversely impacted by continuing dry conditions. While we cannot control the weather shareholders should note that all three business units have undergone major change, particularly during the last year, including senior and middle management changes and increased product offerings, that put these business units on a solid footing to provide improved performance and financial results for FY 08.

OUTLOOK

Overall we believe we have the settings right to achieve our objectives, albeit the weather has become a critical success factor for several business units, and we are working hard to broaden our markets and product offerings to ensure that we are not totally reliant, in any one business, on the rural sector.

I reiterate that we believe we now have the management teams in place to achieve our operational and financial strategies and plans.

Our key success indicator is our order banks. At this time we are sitting on near record order banks for virtually all manufacturing businesses, and in fact are losing orders in some areas due to our long lead times, however the company is taking proactive steps to alleviate the current skills shortages. Our first half of FY 08 is effectively locked away.

While our tipper operations are starting to feel the impact of lack of rain over the last two months, order intakes are matching current production rates.

Our New Zealand operation is currently very busy, with demand in New Zealand slowly recovering.

Colrain, despite the long awaited new suspension range still not being available, has increased sales, in particular at the wholesale level, has retained group margins, improved operational efficiency and reduced its cost base. YTD Colrain is significantly ahead of the prior year, and we expect sales and earnings to continue to improve throughout the year.

Our current JVs, in Queensland and China, both achieved record earnings in FY 07 and have commenced FY 08 in a positive manner with strong sales and earnings YTD.

The Company continues to thoroughly explore JV opportunities in the trailer equipment manufacturing market in China and while several potential JVs have been identified and pursued, at this stage we do not have any formal agreement.

DIVIDENDS

As you would be aware a final dividend of 2 cents/ordinary share was paid on 16 October 2007, with total dividends paid for the year of 4 cps, representing a yield of 6.5% on a share price of 62 cents.

CONCLUSION

Following a year of consolidation in FY 07, the macro economic indicators are positive for FY 08, and I am pleased to report that we have experienced an extremely strong start to the year, with a substantially improved first quarter FY 08 compared to the PCP. It is also pleasing that we are seeing this improvement across virtually all business units, with strong order banks for all trailer brands. Based on internal management accounts the earnings for first quarter FY 08 have exceeded earnings for the first quarter FY 07 by 56%. The company expects this strong start to continue for at least the balance of the first half of FY 08.

IAN R. DAVIS

Chairman